



Commit to Excellence

New

A special seminar for GRI graduates!

“Fiscal Literacy: Navigating Your Clients through the Mine Fields of Today’s Financial Crisis”

Instructor: Gee Dunsten, CRS, GRI, Senior CRS Instructor

Date: Thursday, March 18, 2010

Time: 8:30 a.m. – 4:00 p.m. (8:30 A.M. - Registration; 9:00 A.M. - 4:00 P.M. - Seminar)

Location: St. Louis Association Classroom, 12777 Olive Blvd., St. Louis, MO

“Fiscal Literacy: Navigating Your Clients through the Mine Fields of Today’s Financial Crisis” taught by Senior CRS instructor, Gee Dunsten will teach you the systems and strategies necessary to develop an advice – based business; gain confidence by improving your understanding of the course objectives listed below.

Course Objectives-

- Recognize the 7 biggest consumer concerns surrounding our current economic challenges
- Improve your understanding of the Top Ten Money Market Issues
- Learn 6 ways to establish an advice – based relationship with clients
- Discover 4 top tools to improve their fiscal literacy
- Uncover 5 areas to harvest current national, regional, and local market statistics
- Increase communication skills for each of the top 4 generational groups
- Learn 6 strategies to financial security and independence
- Discover 5 ways to navigate the current financial maze for their customers and clients.



GRI graduates are offered a reduced rate of \$65.00 (early bird) to attend. Registration fee includes course materials, lunch, 1 – day CRS credit and door prizes. (Counts for MRE credit if qualified.)

Bring plenty of business cards for networking. Seating is limited to a first-come, first-serve basis.

<input type="checkbox"/> Gratitude	DATE:	Thursday, March 18, 2010	CITY:	St. Louis, MO
MY LOCAL BOARD IS:				
NAME:			NICKNAME: (FOR TENT CARD)	
EMAIL ADDRESS:			PHONE:	
HOME ADDRESS:				
CITY, STATE & ZIP:				
TUITION PER CLASS:	<input type="checkbox"/> \$65.00 EARLYBIRD EARLYBIRD DEADLINE: 03/4/10	<input type="checkbox"/> \$85.00 REGULAR	Price includes Course materials, Networking Lunch, CRS Credit & Chance to win Door Prizes	
PAYMENT BY:	<input type="checkbox"/> CHECK ENCLOSED	<input type="checkbox"/> CHARGE TO:	VISA MASTERCARD DISCOVER	(CIRCLE ONE)
CARD #		EXP. DATE:	SIGNATURE:	
Register online at www.missourirealtor.org/content under Quick Links. Mail Checks to: MAR, P.O. Box 1327, Columbia, MO 65205. Fax Registration Form with Credit Card Information: 573.445.7865				

If you have a disability requiring special accommodations, please explain: _____

MAR Cancellation Policy: Thirty (30) days in advance, 100% refund; fourteen (14) days in advance, 50% refund; less than fourteen (14) days in advance, NO refund



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